General Manager (S & M - CM)
Sales & Marketing - Consumer Mobility
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भारत संचार निगम लिमिटेड (भारत सरकार का उद्यम) BHARAT SANCHAR NIGAM LIMITED (A Government of India Enterprise)

## S&M-CM/162/New plans & promotional offers/12-13/70 dt @ Chennai-6 the 20-08-2013.

Sub: Extension of "NESAM GOLD" promotional plan in 2G/3G prepaid mobile services –reg.

Ref: S&M-CM/170/Tariff/13-14/14 dt @ Chennai-6 the 21-05-13.

As per the letter under ref., the implementation of NESAM GOLD prepaid plan in TN LSA on promotional basis for 90 days wef 22/5/13 to 19/8/13 was communicated.

Approval of the competent authority is hereby conveyed for the extension of the "NESAM GOLD" promotional plan in 2G/3G prepaid mobile services in TN LSA (incl. CHTD) for a further period of 07 days from 21.08.13 to 27.08.13.

This is for the information of all concerned.

(S. BAMA)

AGM(Marketing-CM)

044-28290825

To

GM (NW-O CM), Trichy -1/Coimbatore – For information please.

GM(S&M-CM), Chennai Telephones, Chennai – For information please.

GM (F) / Sr. GM (TR) TN Circle, Chennai for information please.

DGM/DE IN Incharge - Trichy - for information & necessary action please.

DGM (N/W Ops-CM)/DE Commercial -Coimbatore - For information & necessary action please.

Heads of SSAs, -- for kind information and necessary action please.

DGM (Sales) & AGM (Sales), Chennai-6 –For information and informing Sales Heads , franchisee managers and retail managers and other Channel partners along with commission structure as applicable.

DGM (CS), Chennai-6 - For information and informing Call Centre/Customer Service Centre Officials and ensure uploading the information on the website "tamilnadu.bsnl.co.in".

DGM (ITPC) HYB – For information and ensure uploading the information on the BSNL PORTAL DGM(S&M-CM)/AGM (Mktg-CM), Chennai Telephones, Chennai – for information & necessary action please.